

Global Offices & Services The ITRA Advantage

GLOBAL OFFICES

NORTH AMERICA

Asheville
Atlanta
Austin
Boca Raton
Boston
Boulder
Chicago
Colorado Springs
Dallas
Denver
Fairfield County
Ft. Lauderdale
Long Island
Los Angeles
Miami
Naples
Nashville
New York City
Norfolk
Northern New Jersey
Northern Virginia
Orange County
Palm Beach
Philadelphia
Phoenix
Pittsburgh
Portland
Salt Lake City
San Diego
San Francisco
Silicon Valley
Spokane
Suburban Maryland
Tampa
Toronto
Tucson
Washington DC
Westchester County

LATIN AMERICA

Buenos Aires
Caracas
Curitiba
Lima
Mexico City
Monterrey
Ponce
San Juan
Santo Domingo
Sao Paulo

EUROPE

London

ASIA PACIFIC RIM

Bangalore
Bangkok
Beijing
Brisbane
Chennai
Delhi
Ho Chi Minh City
Hong Kong
Hyderabad
Melbourne
Mumbai
Pune
Seoul
Shanghai
Singapore
Sydney
Tokyo

OFFICE, INDUSTRIAL AND RETAIL FACILITIES

- Regional, National, International Headquarters
- Sales Offices
- Research & Development
- Information Centers
- Telemarketing
- Backroom Operations
- Warehouse / Distribution
- Manufacturing

REAL ESTATE MARKET ANALYSIS

- Acquisitions
- Dispositions
- Lease Renewals
- Manufacturing

NEGOTIATIONS

- Proposals
- Leases
- Dispositions
- Acquisition Contracts
- State & Local Incentives
- Sale / Leasebacks
- Workletters
- Operating Expense & Taxes
- Architectural Engineering Contracts
- Developer Agreements

STATE & LOCAL INCENTIVE NEGOTIATIONS

- Statutory and Negotiated Incentives
- Cash grants
- Infrastructure
- Tax credits and abatements
- Workforce grants and training
- Subsidized land and building costs

LEASE MANAGEMENT

- Lease Abstracting
- Financial Reports
- Tax & Operating Expenses
- Lease Auditing

STRATEGIC PLANNING

- Model Development
- Acquisition / Consolidation Analysis
- Policies & Procedures Manuals

LOCATION ANALYSIS

- Labor Market Analysis
- Transportation Costs
- Utility Costs & Availability
- Quality of Life
- Taxation
- Market Accessibility

FINANCIAL ANALYSIS

- Buy vs. Lease
- Build-to-Suit
- Equity Participation
- Sale / Leasebacks

SURPLUS PROPERTY ANALYSIS

- Marketability
- Highest & Best Use
- Disposition Strategies

CONSTRUCTION CONSULTING

- Project Management
- Contractor/Subcontractor Selection

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